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THE POWER OF PARTNERSHIPS

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A More Economical Fleet

Implementing a fleet management system can have a variety of benefits for a transportation company, including decreased fuel use and a better safety record. G&C Foods, www.gcfoods.com, Syracuse, N.Y., predicts it will see savings of approximately \$300,000 per year after implementing Cadec Global's, www.cadec.com, Manchester, N.H., fleet management software.

Cadec Global provides asset tracking solutions including electronic driver-logs, GPS (global positioning system) tracking, and performance monitoring. G&C, a food service distributor, implemented Cadec's fleet management software in an attempt to decrease costs.

"Our overall transportation expenses for 2008 will be about \$6 million," says David Lepage, president, G&C Foods. "If Cadec helps reduce that by just 3%, that's \$180,000 in savings. But when we consider all the areas Cadec can contribute to—reduced fuel consumption, safety improvements, better logging compliance, better return tracking, and improving our ability to collect on invoices—we think our savings will be closer to \$300,000 per year. Cadec will be the key to reducing our transportation costs while improving service to our customers."

According to Cadec, during G&C's first few months using the system, G&C experienced benefits including an 80% reduction in speeding and excessive idling, better record keeping, and improved driver safety. G&C was also able to transition to a paperless log system, which Cadec says can help reduce violations and save time by automating processes.