

G&C Foods Anticipates Saving \$300,000 Annually Using Fleet Management Software

Food distributor reduces speeding and excessive idling by 80 percent, moves to paperless logging with solution from Cadec

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By Editorial Staff

Manchester, NH— June 5, 2008 — Food service re-distributor **G&C Foods** is anticipating savings of \$300,000 in transportation costs annually after adopting fleet management software from **Cadec Global**, the solution provider has announced.

Based in Syracuse, N.Y., G&C Foods serves the Northeast. The company's 2008 revenues will approach \$350 million, and transportation is its single biggest expense. "Our overall transportation expenses for 2008 will be about \$6 million," noted David Lepage, president of G&C Foods, adding that if Cadec helps reduce that figure by just 3 percent, that's \$180,000 in savings.

"But when we consider all the areas Cadec can contribute to," Lepage continued, "[including] reduced fuel consumption, safety improvements, better logging compliance, better return tracking, and improving our ability to collect on invoices — we think our savings will be closer to \$300,000 per year. Cadec will be the key to reducing our transportation costs while improving service to our customers."

Larry Clark, transportation manager for G&C, explained that G&C selected Cadec for several reasons. First, the software is very flexible and easily customized. Second, the paperless logging features are rich and easy to use. And third, Cadec offered the best reporting options. "I have used other fleet management software, and have found that Cadec's reports are the best in the industry," added Clark.

In G&C's first few months using Cadec's fleet management solution, the firm has been able to reduce incidences of speeding and excessive idling by approximately 80 percent; move to paperless logs; improve its ability to track returns and collect on invoices through better record keeping; and improve safety of drivers, Cadec reports.

"Because it transports perishable items, G&C Foods has a lot to gain through better fleet and delivery management," said Michael Baney, CEO of Cadec. "We work well together because G&C really values data — they understand that the information we monitor and collect is absolutely crucial toward identifying problem areas and improving efficiency."